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ABSTRACT

- 1. Supplying and sustaining the uninterrupted supply of proper food and nutrition is an essential task to be a fulfilled by the operations of the army as disruption of supply could result in major implications and will have a far-reaching impact greater than merely supplying nutrition and the physiological requirements. In light of the above, supplier selection is an essential function that cannot be taken lightly by those who are in charge of sourcing and supplying food and nutrition to the army.
- 2. This study is developed in order to recognize causes that influence the decision regarding supplier selection of the Sri Lanka Army. From the literature search, four independent variables were identified. The relevant dependent variable is the decision regarding supplier selection. In order to identify how the independent variables, relate to each other and to the dependent variable in turn, the quantitative research technique was employed, and the considered target population were the members at Regimental center of the Sri Lanka Army Service Corps and Directorate of Supply and Transport. The sample was selected utilizing the simple random sampling method, and the sample size chosen for this research is eighty. Data was collected using a structured questionnaire and data were analysed from SPSS 23.0 software using visual illustration techniques and correlation analysis.
- 3. The conclusion of the research identified that all four independent variables had a significant relationship with the dependent variable. This means that the data proved that selected factors from the literature, significantly affected the decision-making process with regard to supplier selection in the Sri Lanka Army. Even though all the factors are significant, the relationships among those variables were moderately correlated. However, two factors were recognized as being capable of exerting a high level of influence on the supplier selection process and those were the cost and the quality of the product. The introduction of a new and improved process for supplier selection of the Sri Lanka Army can be suggested as the recommendation after considering the results of the analysis.

Key Words: Sri Lanka Army, Supplier Selection.